# Impress

Impress is a leading international company in the metal packaging industry. It is the worldwide leader in the canned seafood market and the European leader in cans for paints and coatings and infant formula and nutritional powders.

Impress is based in Deventer in the Netherlands and operates out of 57 production facilities in 22 countries in Europe, North America, Australia, New Zealand, Japan, the Seychelles and Morocco.

## Requirements

- Provide the necessary loading capacity in accordance with high fluctuating production requirements of the delivery plants
- Health and safety operations during loading, unloading and transportation
- In time collection from factory in Kosice (Slovakia) and delivery throughout Europe
- Arrangement of urgent and 'priority' deliveries including weekend deliveries

## Solution

- Close collaboration with the material and production planning of the factories
- Flexible buying capacity in order to cover fluctuation
- Health and safety training for the subcontractors
- Implementation of an operative
  KPI system for each process phase
- Claim management and quality control

## **Benefits**

- In time collection and delivery
- Price stability for duration of contract
- Flexibility on seasonal volume fluctuations
- 24/7 service
- Professional claim management and invoicing procedures including efficient document flow



#### **Facts**

- P&O Ferrymasters and Impress have worked together since 2008
- This in time collection and delivery service began in February 2010
- Total number of loads per annum: 1,500

## **Services**

- Tilt/taut and coil trailers
- In time collection and delivery services
- KPI reporting
- Centralised order receipt



